

E.E. Newcomer Enterprises, Inc.

2007 Corporate Report



The Genuine. The Original.

OVERHEAD DOOR®

DH PACE
COMPANY

ANKMAR
The Door You Come Home To!™

E.E. NEWCOMER ENTERPRISES, INC.

1142 Clay • North Kansas City, Missouri 64116 • (816) 221-0543 • FAX: (816) 480-2625

To our customers, thank you for the opportunity to serve you during this past year. We pledge to continue working to deliver products and services that exceed your expectations.

To our employees, thank you for your hard work on behalf of the Organization during this past year. Your commitment to working with each other and vendor partners in serving our customers is the foundation of our success.

Much is being written about the turmoil in the financial markets and the future direction of the economy. Many organizations have been severely affected by the drop in residential new construction activity. At DH Pace, our diversified business model has minimized the impact of this difficult operating environment and has permitted us to continue growing sales and investing in new business opportunities.



DH Pace diversification exists in several key dimensions:

- Geographic locations – DH Pace has offices located in all time zones in the continental United States.
- Residential and Commercial Product offering – DH Pace offers a full range of products for both residential and commercial customers.
- Aftermarket Services – DH Pace generates over 50% of its revenue from the repair and/or replacement of door products, which reduces our dependence on new construction markets to deliver consistent growth.

Despite the economic uncertainty, the Company continues to invest in new opportunities. In 2007, the Company created a dedicated business unit – under the DH Pace Facilities Group name – to serve the needs of our multi-market customers. In early 2008, the Company acquired the Colorado-based assets of the leading residential garage door distributor in the state of Colorado – Ankmar LLC – which has been serving the Colorado market since 1956.

In 2007, sales for DH Pace grew over 10% to exceed \$156 million, with sold backlogs increasing to record levels year-over-year. During this expansion, our employee family has increased to over 900 full-time employees. While we are proud of what these numbers represent, what actually drives our continuing growth is our dedicated employees' commitment to serving the needs of our customers each and every day.

We are a privately-held, family-owned business committed to building an organization for the long-term that is a great place to work, delivers a superior customer experience, and has the financial resources to invest in new opportunities. An organization firmly built on this foundation can survive – and even thrive – in any economic climate.

May God bless each of you and your loved ones this year.



Rex E. Newcomer
President & CEO
E.E. Newcomer Enterprises, Inc.



Ed E. Newcomer
Chairman of the Board
E.E. Newcomer Enterprises, Inc.

Board of Directors

Edward E. Newcomer

Chairman of the Board

E.E. Newcomer Enterprises, Inc.
North Kansas City, MO 64116

Robert C. Newcomer

Attorney

Lang Legal Group, LLC
Atlanta, GA 30345

David Bywaters

President / Treasurer

Lawrence-Leiter & Company
Prairie Village, KS 66207

Eric Hansen

President

Holman Hansen & Colville, PC
Overland Park, KS 66211

Rex E. Newcomer

President - CEO

E.E. Newcomer Enterprises, Inc.
North Kansas City, MO 64116

N. Nelson Newcomer

Sr. Vice President

E.E. Newcomer Enterprises, Inc.
North Kansas City, MO 64116

Paul J. Fissel

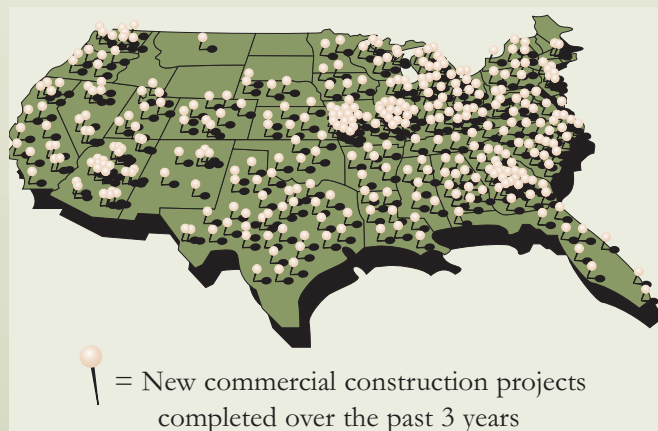
President - Ohio Region

Citizens Bank
Pepper Pike, OH 44122

The DH Pace Company

FAST FACTS

- Consolidated Sales in 2007 were **\$156,310,075**
- Sales increased by over 10.9% from prior year
- Over 200,000 customer transactions completed in 2007
- Number of employees increased by 87 to 900
- Company owned fleet grew to over 460 vehicles



The *DH Pace Company* is a wholly owned subsidiary of *E.E. Newcomer Enterprises, Inc.*, a privately held service, distribution and construction organization based in North Kansas City, Missouri with offices located in seven states covering all time zones in the continental United States. Each office includes a large service department that offers preventive maintenance programs and emergency service capability 24 hours-a-day, 7 days-a-week, 365-days-a-year. The *Company* offers a wide range of door and door related products organized into five business segments.

Company Business Segments

DH Pace is organized into five distinct business segments. These segments represent product groupings, including all of the associated services that support those products after installation in the homes and facilities they serve. These five business segments are:



Commercial Overhead Doors

Doors, Dock Equipment,
High Speed Doors



Residential Overhead Doors

Doors, Openers,
Entry Doors



Commercial Entry Doors

Entry Doors, Automatic
Doors, Specialty Items



Integrated Security Systems

Access Control, CCTV,
Intrusion Alarm



Construction Services

Carpentry Work on
Construction Projects

Each of these business segments is individually profiled in this year's Corporate Report.



Company History

The Organization traces its roots back to the 1920s with the invention of the upward-acting sectional garage door. Independent Overhead Door distributorships were established using the Overhead Door trade name along with the distinctive red ribbon logo in: St. Louis (1926), Kansas City (1927), and Atlanta (1935). Over the next half century these distributorships became the leading providers of overhead door products and services in their market areas. In 1973, operations of these separate entities were consolidated and became divisions of the newly formed *DH Pace Company, Inc.* with headquarters in North Kansas City, Missouri. In 1977, a new generation of leadership joined the *Company* and re-energized it with an exciting growth-oriented vision for the future:

"To provide and maintain safe, secure, and functional openings in all types of commercial and residential facilities - which consistently exceed customer expectations."

During the 1980s, this vision became reality through: the hiring and training of exceptional employees, the addition of new product lines, the opening of new residential showroom facilities, and the expansion of the *Company's* commercial entry door (CED) business.

In 1995, the *Company* began marketing products and services to the commercial general contractor marketplace under two newly formed trade names: *DH Pace Construction Services* and *DH Pace Architectural Doors & Hardware (ADH)*. The *DH Pace Door Services* trade name replaced the *ADH* name in the marketplace beginning in 2005.

In 1998, the *EEN Advertising and Marketing Group* was formed to manage the *Company's* multi-million dollar annual investment in print and electronic media programs.

In 2003, the *Company* opened an office in Phoenix, Arizona and began offering: electronic access control, CCTV, and intrusion alarm systems to its customers under the *DH Pace Systems Integration* trade name.

In 2005, the *Company* entered the Colorado marketplace by opening a new office in the Denver metropolitan area to serve the front range of the state. In 2007, the *Company* opened an office in Las Vegas, Nevada

Also in 2007, the *Company* developed a customized service program for its multi-market customers and began offering them under the *DH Pace Facilities Group (PFG)* trade name.

Today, the *DH Pace Company* continues to operate under the same growth oriented vision for the future adopted in 1977. Consolidated annual sales exceeded \$156 million in 2007 with over 900 employees dedicated to serving customers and delivering on that vision each and every day.



The Company Today

Field Automation Project Yields Dividends

In 2006, the *Company* began implementation of a field automation project that includes “GPS” tracking of the majority of its installation, sales, and service vehicles, along with a new inventory management system that includes bar-code scanning. Warehouse and field automation devices will connect wirelessly to the *Company*’s computer network, permitting faster and more accurate communications from employees in the field to their respective *Company* operating divisions. Speed and accuracy of service calls and installations, shorter truck inventory replenishment lead times, and improved material handling processes are just a few of the many benefits the *Company* will experience as this initiative is implemented in phases over the next several years.



DH Pace Facilities Group Formed

In response to our multi-market customers’ facility-specific needs, the *DH Pace Company* established a new division – *DH Pace Facilities Group (PFG)* – as a dedicated business unit to serve this rapidly growing customer segment. *PFG* provides a wide variety of door related products and services including: high-energy automatic door openings, dock equipment, and entry doors through one centralized call center. *PFG* offers each multi-market customer: a consistent service experience, streamlined paperwork, and customized program management services to meet their unique needs.

DH Pace Acquires Colorado Operations of Ankmar

In early 2008, the *Company* acquired the Colorado-based assets of Ankmar, LLC – the leading residential garage door distributor in the state of Colorado – with offices in Denver, Loveland, and Colorado Springs. Serving the residential new construction builders market – as well as the needs of existing home owners since 1956 – Ankmar is a



welcome addition to

the *DH Pace* family of Companies. Ankmar and the *DH Pace Door Services* office in Denver will continue to operate from their existing locations. The combined strengths of Ankmar and *DH Pace* should prove a powerful force in serving the needs of customers throughout the entire Front Range of Colorado in the years to come.





Company Facilities

The Genuine. The Original.



Atlanta

221 Armour Drive
Atlanta, GA 30324

404-872-3667

www.ohdatl.com

Kansas City

1120 Clay Street
N. Kansas City, MO 64116

816-221-0072

www.ohdkc.com

Springfield

707 N. Grant Ave.
Springfield, MO 65802

417-862-9339

www.ohdspringfield.com

St. Louis

3924 Shrewsbury
St. Louis, MO 63119

314-781-5200

www.ohdstl.com

Wichita

3506 West Harry
Wichita, KS 67213

316-944-3667

www.ohdwichita.com

Company owned Overhead Door satellite offices include:

Overhead Door Co.
of SW Illinois

Overhead Door Co.
of Blue Springs, MO

Overhead Door Co.
of Greater Hall County, GA



Kansas City

1120 Clay Street
N. Kansas City, MO 64116

888-643-3667

**Serving
Multi-Market**

**Customers
on a Regional Basis**



EEN Advertising and Marketing

EEN Advertising and Marketing is a full service agency which handles the Organization's diverse marketing needs, including the design and placement of advertising and the creation of interactive multimedia sales tools.

Company Facilities



www.dhpace.com

Kansas City

218 E. 11th Avenue
N. Kansas City, MO 64116
816-480-2600

Denver

4940 Paris Street
Denver, CO 80239
303-783-3667

Springfield

310 S. Union • Suite E
Springfield, MO 65802
417-831-5585

Atlanta

221 Armour Drive
Atlanta, GA 30324
404-327-5106

Phoenix

616 W. 24th Street
Tempe, AZ 85282
480-968-3667
AZ ROC: #183892 K-60

Wichita

3506 West Harry
Wichita, KS 67213
316-944-3667



www.dhpace.com

Atlanta

221 Armour Drive
Atlanta, GA 30324
404-745-7223

Las Vegas

P.O. Box 94556
Las Vegas, NV 89193
702-258-8588
Nevada Lic. #057741

Kansas City

218 E. 11th Avenue
N. Kansas City, MO 64116
816-480-2601

Phoenix

616 W. 24th Street
Tempe, AZ 85282
480-557-7223
AZ ROC: #184002 K-67



Kansas City

218 E. 11th Avenue
N. Kansas City, MO 64116
816-480-2695

Atlanta

221 Armour Drive
Atlanta, GA 30324
404-327-5106



Commercial Overhead Door

PRODUCTS AND SERVICES

The Commercial Overhead Door Group (COM) provides sales, installation, and service of all types of commercial and industrial door related products in the new construction and existing facility marketplace, including: overhead doors, dock equipment, high speed doors, and security grilles.

The COM Group offers a complete range of support services for these products, including:

- Emergency Service 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Customized Priority Service Contracts
- Preventive Maintenance Programs
- Fire Door Inspection, Testing and Certification Programs to meet NFPA-80 building code standards
- On-site Training Programs and Facility Surveys

Professional COM Group sales teams work with general contractors, architects, property managers, facility managers and business owners at all levels in the selection and maintenance of Commercial Overhead Door openings to promote safety, security and increased productivity.

Commercial Overhead Door products can be used in a wide variety of applications to achieve the specific user requirements for each facility opening. Among the many specialized applications for these products are doors for: security sally ports, fire protection system barriers, automated assembly lines and conveyers, exhibit halls, malls, stainless steel doors for pharmaceutical production areas, soundstages, parking decks, arenas, and concession areas. Commercial Overhead Door openings can also be largely enclosed with wall construction in highly finished office areas to provide the necessary functionality while preserving the aesthetic design intent of the space.

Commercial Overhead Door offerings include:

- COMMERCIAL SECTIONAL DOORS
- ELECTRIC DOOR OPERATORS
- ROLLING SERVICE & FIRE DOORS
- ROLLING COUNTER DOORS
- SECURITY GATES
- HIGH SPEED DOORS
- DOCK LEVELERS, SEALS, BUMPERS & SHELTERS
- INDUSTRIAL DOORS
- HANGER DOORS
- TRAFFIC DOORS
- FDA BUG BARRIERS



Projects and Solutions

Large Custom Fire Doors Key to Industrial Project

When a major design-build project called for a dozen of the largest coiling fire doors ever fabricated to be custom designed, assembled and installed at a remote site, the contractor called on the expertise of the *DH Pace Company* to deliver the solution. Working closely with designers, manufacturers, engineers, equipment suppliers, and project managers from across the country, the *Company* successfully met the challenges of: extensive information and trade coordination, multiple mobilizations, difficult product installation, and no work related injuries.



Dock Equipment Solutions Improve Productivity

A recent military project for multiple dock positions required an integrated solution that could handle high volume traffic from various sized truck beds in any weather condition. The *Company's* recommendation to this 'open specification' included: dock levelers, strip curtain, shelters, bumpers, truck restraints, and other climate controlling products which were all installed by *DH Pace*, providing for a safe, cost-effective, and flexible solution to handle the intense demands of this facility. Today the customer enjoys substantial material handling efficiencies and improved safety in the complex as a result of this project.



Door Project Increases Speed and Saves Money

The recent expansion of a major convention center included the replacement of multiple operable walls and sectional doors with new high speed doors improving the facility's operations through faster, more efficient movement of: trucks, personnel, and display materials into and out of the exhibit floor space. The *Company* furnished and installed eight high speed doors along three loading dock areas located throughout the convention center. Many of these openings integrated commercial entry doors for greater operational security, crowd control, flexibility, and energy savings.

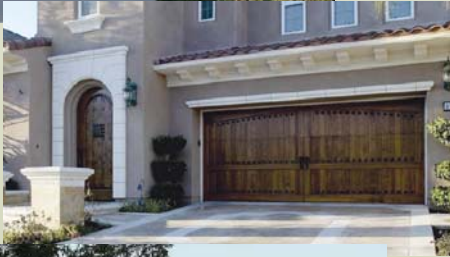


PROGRAMS and SERVICES

- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Customized Priority Service Contracts
- Preventive Maintenance Programs
- Customer training programs
- Fire Door Inspection, Testing and Certification Programs to meet NFPA-80 building code standards

A customized program can be developed to meet the specific needs of each facility and customer. Services can be structured under a time and material, membership based program, fixed bid proposal, or unit price format.





Residential Overhead Door

PRODUCTS AND SERVICES

The Residential Overhead Door Group (RES) provides sales, installation, service, and repair of residential overhead doors and entry doors to the new construction and existing home marketplace, including: traditional overhead doors, designer carriage house doors, garage door openers with transmitters and keypads, entry doors and patio/storm doors.

The RES Group offers a complete range of support services for these products, including:

- Emergency Service; 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Special rates for evening and weekend service. Rates and hours vary by location
- Customized Priority Service Contracts for multi-family accounts
- Preventive Maintenance Programs
- On-site Training Programs for multi-family accounts

Professional RES Group sales teams work with home builders, developers, designers, and homeowners in the selection, installation and maintenance of Residential Overhead Door openings to promote safety, security, and increased convenience.

Over the last several years custom garage doors that combine 21st Century functionality and safety features with the look and feel of traditional old-style garages have become very popular. These doors are generically referred to as carriage house doors and are offered by the Company under the *Ranch House®* and *Courtyard Collection™* names. These doors are available in wood or steel construction with a wide range of styles to meet the specific aesthetic requirements of each application.

Residential Overhead Door offerings include:

- CARRIAGE HOUSE DOORS
- STEEL INSULATED DOORS
- GARAGE DOOR OPENERS
- SECURITY GATES & OPERATORS
- ENTRY DOORS
- REMODELING SERVICES
- PATIO & STORM DOORS
- IN-HOME CONSULTATIONS

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Projects and Solutions

New Garage Doors Give Home an “Old World” Look

“Can you re-create this look for my garage door?” With photograph in-hand, the customer’s request for the *Company* to provide custom “distressed” wood doors launched a project that went far beyond everyday garage doors. The *Company* researched appropriate materials, designs, and manufacturers’ capabilities to determine the best solution for achieving the customer’s performance, as well as aesthetic wishes. The results were so stunning that the original request for three custom distressed wood garage doors grew to include operators and a large quantity of matching wood material for use throughout the home’s interior.



Beauty Delivered Right to Your Front Door

Or should we say; “...Delivered by Your New Front Door”? After years of living with a “standard grade” entrance door, a customer wanted to enhance their home’s curb appeal with a new front door that would not only be aesthetically pleasing, but also provide improved durability, security, and energy efficiency. Working with the *Company*’s knowledgeable sales personnel, a front door with leaded glass inserts and matching side lights was chosen to compliment the exterior design of the home while providing additional door features, such as an Energy Star® rating and heavier gauge galvanized steel construction.

New Gate Brings Nature’s Beauty to Security

Wanting a custom fabricated gate that would accentuate the natural beauty of their home’s surroundings, a customer requested the *Company* to design and install a unique tree-themed wrought iron entrance. Combining effective access control with the aesthetic requirements, the *Company* coordinated the efforts of the gate fabricator, operator manufacturer, and security company to exceed the homeowners’ initial vision and expectations.



PROGRAMS and SERVICES

- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Special rates for evening and weekend service. Rates and hours vary by location
- Preventive Maintenance Programs
- Priority Service Contracts
- Customer training programs for multi-family accounts

A customized program can be developed to meet the specific needs of each facility and customer. Services can be structured under a time and material, membership based program, fixed bid proposal, or unit price format.

Commercial Entry Door

PRODUCTS AND SERVICES

The Commercial Entry Door Group (CED) provides sales, installation, service, and repair of side-hinged commercial pedestrian doors and related products to the commercial new construction and existing facility marketplace. This family of products includes entry doors made of aluminum, hollow metal, wood, or fiberglass. The *Company* also sells special performance rated assemblies for: fire ratings, sound transmission performance, bullet and blast resistance, lead shielded openings for medical facilities, and customized openings for special applications.

To improve facility security, the *Company* can design and provide key management, electronic access control, CCTV, and intrusion alarm systems as an integrated package with entry door assemblies. Additional products include: automatic pedestrian doors, restroom partitions and accessories, lockers, roof vents, access panels, and hatches.

The CED Group offers a complete range of support services for these products, including:

- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Customized Priority Service Contracts
- Preventive Maintenance Programs
- AAADM Certified Inspection Program for Automatic Doors
- Locksmith Services and Key Management Programs
- On-site Training Programs and Facility Surveys

Professional CED Group sales teams work with general contractors, architects, property managers, facility managers, and business owners at all levels in the selection, installation, and maintenance of Commercial Entry Door openings to promote safety, security, and increased productivity.

Commercial Entry Door offerings include:

- SOLID CORE WOOD DOORS
- HOLLOW METAL DOORS AND FRAMES
- FINISH HARDWARE
- ELECTRIFIED DOOR HARDWARE
- ACCESS CONTROL SYSTEMS
- AUTOMATIC PEDESTRIAN DOORS
- ADA AUTOMATIC OPERATORS
- LOCKSMITH SERVICES
- ALUMINUM STOREFRONTS



Projects and Solutions

Retailer Benefits from Automatic Door Inspections

While inspecting and servicing the high energy automatic doors at a major retailer's facility, one of the *Company's* AAADM Certified Inspectors noted to the store manager how deteriorated two of the store's original exterior openings had become. After discussing the ongoing maintenance and repair costs associated with keeping the existing units in good working order, along with newer code and safety issues, a proposal was requested and approved by the retailer for the complete replacement of the openings with new bi-parting sliding doors and safety sensors.



Blast Doors Improve Facility's Homeland Security Status

A refinery needing to upgrade several critical openings to meet more stringent Homeland Security directives looked to the *Company* to provide a blast resistant door and frame replacement for one of their control buildings. In addition to a high blast rating, the opening also required an electrified two-point locking system pre-wired for access control and automatic operator capabilities. Due to the weight and thickness of the assembly, installation required a specialized fork lift. The Customer was particularly pleased with the quality and ease of operation of the unit, resulting in an order for additional units at the facility.

NFPA Fire-Rated Entry Door Annual Inspections

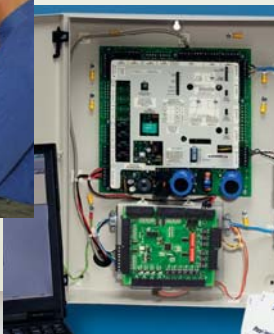
In the 2007 edition of National Fire Protection Association (NFPA) Standard 80 Model Building Code, a new requirement was included for the annual inspection of fire-rated swinging entry doors. A major manufacturing plant requested the *Company* to inspect their 39 fire-rated swing door openings, in addition to the rolling steel fire doors that the *Company* has tested annually for many years. The subsequent inspection report resulted in the eventual replacement of 13 openings and repair work to eight more, bringing the facility into code compliance and improving workplace safety.



PROGRAMS and SERVICES

- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- NFPA 80/2007 Fire-Rated Assembly Inspections
- AAADM Certified Inspections for Automatic doors
- Masterkeying System Design
- ADA, HIPAA & JCAHO compliance surveys
- Specification Writing

A customized program can be developed to meet the specific needs of each facility and customer. Services can be structured under a time and material, membership based program, fixed bid proposal, or unit price format.



Integrated Security Systems

PRODUCTS AND SERVICES

The Systems Integration Group (SI) provides sales, installation, service and repair of all types of commercial security systems in the new construction and existing facility marketplace including: electronic access control, closed-circuit television (CCTV), video monitoring, intercom, and intrusion alarm systems. These systems can be designed and installed as individual solutions or on an integrated platform, and be networked via LAN/WAN and/or IP communications to connect security systems in different physical locations into one operating unit.

The SI Group offers a complete range of support services for these products, including:

- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Customized Priority Service Contracts
- Preventive Maintenance Programs
- Signal and Video Monitoring Programs
- On-Site Training Programs and Facility Surveys

The SI Group works with general contractors, architects, security directors, IT directors, property managers, facility managers, and business owners at all levels in the selection, installation, and maintenance of security systems to promote safety, security, and increased productivity.

Security systems must be properly coordinated with the pedestrian doors that they are designed to control and protect to provide effective security. The *DH Pace Company* offers through its combined Systems Integration and Commercial Entry Door Groups, single source design, installation and maintenance of both pedestrian doors and security systems.

SI Group offerings include:

- | | |
|-----------------------------|------------------------------|
| • ACCESS CONTROL SYSTEMS | • CCTV / VIDEO MONITORING |
| • INTRUSION ALARM SYSTEMS | • IP TECHNOLOGIES |
| • ELECTRIFIED DOOR HARDWARE | • WIRELESS ACCESS SOLUTIONS |
| • ID BADGING | • EMERGENCY PHONES |
| • WEB BASED SYSTEMS | • INTERCOM SYSTEMS |
| • NETWORKED SOLUTIONS | • PARKING CONTROL/TURNSTILES |

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Projects and Solutions

DH Pace Integrates Security Functions at Trauma Center

A Level 1 Trauma Hospital required an upgraded security system integrating card access, CCTV, intercom, infant abduction, wandering patient tracking, and monitoring services under a single system. While working with *DH Pace*, hospital administrators came to value the *Company's* broad expertise in each of these systems and knowledge in how to effectively integrate them to meet the high performance demands of a hospital environment. The hospital has now expanded its relationship with the *Company* to include all work on its swinging entry doors and finish hardware, parking gates, and automatic door opening systems.



College Networks Access Control Across Campus

A private college, wishing to migrate its current stand-alone access control system into a networked environment, consulted with the *Company* to develop a long-term access control plan that could be implemented in both existing buildings and designed into new construction projects. Additional customer requirements included networked campus “lock down” capabilities; a single photo ID credential that shared card information with the college’s IT, academic, and facility departments; and the ability to integrate a CCTV system onto the same software platform. The *Company* is currently implementing a campus-wide solution that is addressing all of these physical security needs.

IP-Networked Security System Connects Facilities

A distribution company, with offices in multiple states, required a single reliable networked security system that could be accessed, monitored, and administered by its Director of Security (including after hours from a remote location). The *Company* designed and provided an IP-networked solution that utilized the customer’s existing infrastructure, including the established LAN/WAN communication networks. The result was a cost-effective video surveillance, access control, and intrusion detection security system that provided increased visibility and security across the customer’s entire organization.



PROGRAMS and SERVICES

- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Alarm and Video Monitoring
- Remote Systems Administration
- Software Service Plans
- Preventive Maintenance Programs
- Video Verification of Alarms
- Security System Design Consultations

A customized program can be developed to meet the specific needs of each facility and customer. Services can be structured under a time and material, membership based program, fixed bid proposal, or unit price format.

Construction Services

The Construction Services Group (CS) offers a complete line of Construction Specifications Institute (CSI) Division 6, 8, 10, and 11 products under a single contract for commercial new construction and major existing facility projects. Installation of these products can also be provided under an installation services contract.

The CS Group operates on a regional basis and has completed projects in: Arizona, Florida, Georgia, Illinois, Iowa, Kansas, Missouri, Pennsylvania, South Carolina, Tennessee, Virginia, and Washington D.C. Project types include: hotels, resorts, convention centers, art museums, detention facilities, arenas, educational campuses, manufacturing, hospitals, office buildings, and wastewater treatment plants.

The CS Group provides a broad range of products and services, including: millwork, carpentry, overhead and commercial entry doors, integrated security systems. Division 10 specialty products such as restroom partitions and accessories, lockers, and mailboxes are also available. The CS Group also works with owners and end-users on the coordination of multi-year, multi-phase building upgrade and renovation projects.

The CS Group achieves professional project management through industry leading software to deliver projects that are on-time, under budget, and that consistently exceed customer expectations.

Completed projects of the CS Group include:

- **Marriott Star Pass Resort**
Tucson, AZ
- **Washington Convention Center**
Washington, D.C.
- **Federal Express World Headquarters**
Memphis, TN
- **Nelson-Atkins Museum**
Kansas City, MO
- **Progress West Healthcare Center**
St. Louis, MO
- **Federal Reserve Bank**
Atlanta, GA
- **AOL - OnLine Data Center**
Manassas, VA
- **Platte County Detention Center**
Platte City, MO
- **HCA Independence Regional Hospital**
Independence, MO
- **Kilde Hall-Iowa State University**
Ames, IA

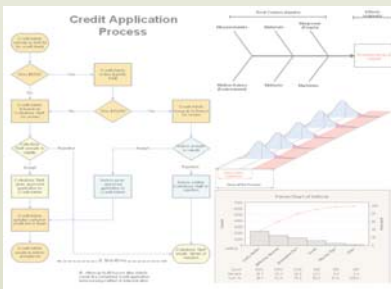
The Genuine. The Original.



Corporate Support

DH Pace University

DH Pace University (DHPU) is responsible for organizing and delivering business knowledge that supports the strategic objectives of the *Company* and results in more effective employee performance. Delivery methods include: traditional Classroom, e-Learning, on-Demand/on-the-Fly Technologies, Web Portals, and Reference materials that are generated both in-house and in conjunction with our vendor partners. Some 2007 deliverables were: new employee safety training CD, e-learning modules for Human Resources – Dock Equipment – Phone Etiquette, web-based Reference Library, and the Automatic Pedestrian Door class curriculum.



Lean Six Sigma

Lean Six Sigma was adopted by the *Company* in 2004 for the purpose of: reducing costs by eliminating wasted time and effort, increasing speed to market by leaning business processes, and establishing performance measurements for all key business processes. 2007 saw LSS teams partner with other departments to: analyze and validate software purchases, create custom reports, develop a new software-based tracking system, and create individual employee performance scorecards.

Information Management

Technology continues to fundamentally change the way we learn, communicate, and organize ourselves in our personal and professional lives. The *Company* is investing significant dollars in new projects and the enhancement of existing systems to meet this challenge. The IT Department plays a vital role in the development and deployment of mission critical systems. In 2007, Inventory Location Control (bar coding), Work-Force Automation, and the implementation of a VOiP (Voice Over Internet Protocol) phone system headlined a number of successful projects.



Human Resources

The key to any successful organization is the quality and commitment of its employees. The *DH Pace Company* has been fortunate to have an abundance of very talented people over the years. Eighty seven new associates were added to the team in 2007, as the *Company* nears the 1,000 employee mark. The HR Department performs numerous critical functions in support of employees including: recruitment, administration of employee benefit and management development programs, conducting compliance audits, employee communications, and other employee related responsibilities.

Legal Services

Managing risk is an important function in any organization. *The DH Pace Company* maintains a full-time in-house Legal counsel with staff to assist in the drafting and reviewing of contracts and documents, conducting compliance audits, participating in dispute resolution, and litigation management.



E.E. Newcomer Enterprises Foundation

In 1977, Ed Newcomer joined the *Company* and brought with him a clear vision for the future of the *Organization* and a strong commitment to giving back to the community by helping those less fortunate. This Corporate commitment is documented, communicated, and reinforced in a variety of ways, including:

- *E.E. Newcomer Enterprises Foundation*
- Corporate Vision Statement
- Corporate Values Statement
- Corporate Ethics Policy

From community involvement roots that were established in the 1980s, the Foundation was formally established as a separate not-for-profit corporation in 1995 for the purpose of providing grants to, and developing partnerships with, those community organizations that serve the less fortunate, the disadvantaged and individuals in crisis. A central theme of these partnerships is supporting organizations which are viewed as a “helping hand - not a hand out”. In recent years the Foundation has provided grants for numerous causes, including:

- Emergency Food Assistance Program
- Educational scholarships for inner-city youth to attend parochial schools
- Religious based human service organizations serving the disadvantaged
- Urban health care clinics for the working poor that lack insurance coverage
- Scholarships for low income students attending private colleges

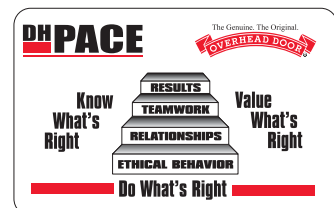
Good corporate citizenship includes a responsibility to give back to the community through the sharing of time, talent, and resources. *E.E. Newcomer Enterprises* will continue to invest a portion of its corporate profits back into the community through the work of the Foundation. Employees are also encouraged to share their time and talents by volunteering in the organization of their choice.

CORPORATE ETHICS

The *DH Pace Company* strives to instill in each of its employees a fundamental understanding and commitment to...

“Know What’s Right”,
“Value What’s Right”, and
“Do What’s Right”

based on the Organization’s
long standing Vision, Values,
and Ethics Statements.



The Genuine. The Original.



E.E. Newcomer Enterprises, Inc. and its Family of Companies

- CORPORATE VISION -

Continue to broaden the range of products and services we offer to the marketplace.

Provide products and services to our customers with the highest possible level of quality, ethics, and integrity.

Produce a solid level of profits that will enable us to maintain a financially strong organization.

Provide a corporate caring family environment for our employees that creates job security, job satisfaction, and opportunities for growing responsibilities.

Meet our community responsibilities, especially to those less fortunate than we are, with an active participation on the part of both our family of companies and our employees.

CORPORATE VALUES

We believe in providing a safe and secure environment with challenging opportunities for every employee in the Organization.

We believe in providing an environment that encourages openness, self-discipline, and personal growth for every employee in the organization.

We believe in respecting the value every employee contributes to all our corporate objectives every day.

We believe that meeting our customers' needs by providing timely and superior service, the best product and the utmost respect for each customer must be our number one objective every hour of every day.

We believe each of us throughout the Organization must "care about each other and respect each other" for our company to live each day by the beliefs set out above.

We believe our company can achieve its profit objectives and operate day-by-day with a very high standard of ethical and moral values, and that these will be in harmony, one with the other, day-by-day, week-by-week, month-by-month, and year-by-year.



